

**Lake Simcoe Conservation Foundation
Financial Statements
Year ended December 31, 2020**

Contents

Independent Auditor's Report	2
Financial Statements	
Statement of Financial Position	4
Statement of Operations	5
Statement of Cash Flows	6
Statement of Changes in Net Assets	7
Notes to the Financial Statements	8 - 14



Tel: 905 898 1221
Fax: 905 898 0028
Toll-free: 866 275 8836
www.bdo.ca

BDO Canada LLP
The Gates of York Plaza
17310 Yonge Street Unit 11
Newmarket ON L3Y 7R9

Independent Auditor's Report

To the members of Lake Simcoe Conservation Foundation

Qualified Opinion

We have audited the accompanying financial statements of Lake Simcoe Conservation Foundation (the "Foundation"), which comprise the statement of financial position as at December 31, 2020, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at December 31, 2020, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, the Foundation derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, our verification of these revenues was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to fundraising and donation revenue, excess of revenues over expenses, and cash flows from operations for the years ended December 31, 2020 and 2019, current assets as at December 31, 2020 and 2019, and net assets as at January 1 and December 31 for both the 2020 and 2019 years. Our audit opinion on the financial statements for the year ended December 31, 2019 was modified accordingly because of the possible effects of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified audit opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Chartered Professional Accountants, Licensed Public Accountants

Newmarket, Ontario
May 26, 2021

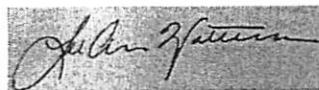
**Lake Simcoe Conservation Foundation
Statement of Financial Position**

Year Ended December 31	2020	2019
Assets		
Current		
Cash and cash equivalents	\$ 988,564	\$ 828,533
Receivables	21,656	20,405
Prepaid expenses	19,187	7,732
	<u>\$ 1,029,407</u>	<u>\$ 856,670</u>
Liabilities and Net Assets		
Current		
Accounts payable and accruals	\$ 3,324	\$ 6,082
Due to LSRCA	67,438	204,786
Deferred Dinner Revenues (Note 2)	30,750	23,750
Deferred Grant Revenues (Note 2)	47,810	58,000
Deferred Campaign Contributions (Note 2)	838,971	423,954
	<u>988,293</u>	<u>716,572</u>
Net Assets		
Unrestricted Operating Reserve	12,370	100,000
Internally Restricted Connect Campaign Reserve	-	11,354
Internally Restricted Program Reserve	28,744	28,744
	<u>41,114</u>	<u>140,098</u>
	<u>\$ 1,029,407</u>	<u>\$ 856,670</u>

On behalf of the Board:



President



Secretary/Treasurer

See accompanying notes to the financial statements.

**Lake Simcoe Conservation Foundation
Statement of Operations**

Year Ended December 31	2020 Budget	2020 Actual	2019 Actual
Revenue			
Government and other grants	\$ 139,000	\$ 101,357	\$ 194,548
Investment and other income	1,000	5,209	6,726
Campaign sourced fundraising	1,743,500	185,482	625,785
Dinner fundraising	202,750	119,500	208,660
	<u>2,086,250</u>	<u>411,548</u>	<u>1,035,719</u>
Expenses			
Board	8,134	7,497	7,486
Legal and audit	4,000	6,053	3,856
Fundraising	383,825	280,387	365,439
Operating	90,280	83,665	84,268
	<u>486,239</u>	<u>377,602</u>	<u>461,049</u>
Net revenue before transfers	1,600,011	33,946	574,670
Transfers to Lake Simcoe Region Conservation Authority for Remedial projects	147,000	132,930	568,127
Excess (deficiency) of revenue over expenses	\$ 1,453,011	\$ (98,984)	\$ 6,543

See accompanying notes to the financial statements.

**Lake Simcoe Conservation Foundation
Statement of Cash Flows**

Year Ended December 31	2020	2019
Cash provided by (used in):		
Operations:		
Excess (deficiency) of revenue over expenses	\$ (98,984)	\$ 6,543
Change in non-cash operating balances:		
(Increase) decrease in receivables and prepaid expenses	(12,706)	51,639
Increase (decrease) in accounts payable and accruals	(140,106)	73,475
Increase in deferred revenue	411,827	219,057
Net increase in cash and cash equivalents	160,031	350,714
Cash and cash equivalents, beginning of year	828,533	477,819
	\$ 988,564	\$ 828,533

See accompanying notes to the financial statements.

**Lake Simcoe Conservation Foundation
Statement of Changes in Net Assets**

Year ended December 31				2020	2019
	Unrestricted Operating Reserve	Internally Restricted Program Reserve	Internally Restricted Connect Campaign Reserve	Total	
Balance - beginning of year	\$ 100,000	\$ 28,744	\$ 11,354	\$ 140,098	\$ 133,555
Excess (deficiency) of revenue over expenses	(87,630)	-	(11,354)	(98,984)	6,543
Balance - end of year	\$ 12,370	\$ 28,744	\$ -	\$ 41,114	\$ 140,098

See accompanying notes to the financial statements.

Lake Simcoe Conservation Foundation

Notes to the Financial Statements

December 31, 2020

1. Nature of Operations and Summary of Significant Accounting Policies

a. Nature of operations

Lake Simcoe Conservation Foundation, formerly known as Lake Simcoe Region Conservation Foundation, (the "Foundation") was incorporated in October 1973 to aid the Lake Simcoe Region Conservation Authority ("LSRCA") by raising funds and serving as custodian of donations, endowment funds and gifts for conservation and environmental purposes. The Foundation is a registered charity and is not subject to income taxes under the Income Tax Act.

b. Basis of accounting

These financial statements have been prepared in accordance with Canadian accounting standards for not-for-profit organizations.

c. Revenue recognition

The Foundation follows the deferral method of accounting for contributions. Restricted contributions are recognized as revenue in the year in which the related expenses are incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured. Investment income is recognized as revenue when earned.

d. Contributed goods and services

The Foundation derives significant benefit from goods and services donated by volunteers. Since these services are not normally purchased by the Foundation and because of the difficulty in determining their fair value, donated services are not recognized in these financial statements.

Lake Simcoe Conservation Foundation

Notes to the Financial Statements

December 31, 2020

e. Financial instruments

Financial instruments are recorded at fair value when acquired or issued. In subsequent periods, equities traded in an active market are reported at fair value, with any unrealized gains and losses reported in operations. All other financial instruments are reported at cost or amortized cost less impairment, if applicable. Financial assets are tested for impairment when changes in circumstances indicate the asset could be impaired. Transaction costs on the acquisition, sale or issue of financial instruments are expensed for those items measured at fair value at each statement of financial position date. Transaction costs directly attributable to the origination, acquisition, issuance or assumption of financial instruments measured at cost or amortized cost are capitalized and amortized over the expected life of the instrument using the straight-line method.

The Foundation's financial instruments comprise of cash and cash equivalents which are recorded at fair value and receivables, accounts payable and accruals which are recorded at amortized cost.

f. Use of estimates

The preparation of financial statements in accordance with Canadian accounting standards for not-for-profit organizations requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the year. The principal estimates used in the preparation of these financial statements include significant accruals. Actual results could differ from management's best estimates as additional information becomes available in the future.

g. Allocations of expenses

The Foundation allocates human resources costs based on the time spent by staff for operations, fundraising activities and Board activities.

h. Cash and cash equivalents

The Foundation considers deposits in banks and short-term investments with maturities of three months or less as cash and cash equivalents.

Lake Simcoe Conservation Foundation

Notes to the Financial Statements

December 31, 2020

2. Deferred dinner, campaign, and grant contributions

The Foundation raises funds through campaign contributions for specific aspects of conservation. The following summary reports the activity related to each of these conservation purposes for the year:

	January 1, 2020	Campaign & Grant Funding	Transfer to LSRCA	Transfer to Income (Operations)	December 31, 2020
Franklin Fishing	\$ -	3,848	-	1,925	1,923
General	-	103,217	14,966	515	87,736
Inspiring Greener Communities	-	17,250	2,793	2,665	11,792
Marinas	-	2,250	-	-	2,250
Conservation Dinner	23,750	126,500	-	119,500	30,750
Conservation Days	-	4,500	-	-	4,500
Any Priority Initiative - Unrestricted Disbursements to LSRCA	23,750	257,565	17,759	124,605	138,951
Education	2,167	266	266	-	2,167
Connect Campaign	378,328	267,409	2,748	-	642,988
Golf Tournament	30,157	28,905	-	654	58,408
50/50 Raffle - Pay Day Pay Out	-	5,780	-	4,321	1,459
Environmental Education & Engagement	410,652	302,360	3,014	4,976	705,022
Tree Memorial	2,574	844	2,500	110	809
Restoration Fund	2,803	19,510	8,300	-	14,013
Restoring and Regenerating Aquatic & Terrestrial	5,377	20,354	10,800	110	14,821
Dog Park	3,555	-	-	-	3,555
Scanlon Events	4,370	1,633	-	-	6,003
Taking Care of Our Parks	7,925	1,633	-	-	9,558
Lake Simcoe Watershed Research & Innovation	-	1,369	-	-	1,369
Lake Simcoe Watershed Research & Innovation	-	1,369	-	-	1,369
TD Friends of the Environment	-	4,500	-	-	4,500
Alectra & Enbridge	8,000	-	8,000	-	-
Royal Bank of Canada Donation	50,000	71,667	93,357	-	28,310
Helen McCrea Peacock	-	15,000	-	-	15,000
Grants	58,000	91,167	101,357	-	47,810
Total	\$ 505,704	674,448	132,930	129,691	\$ 917,531

A detailed description of each deferred contribution category is available from the Foundation.

Lake Simcoe Conservation Foundation

Notes to the Financial Statements

December 31, 2020

3. Internally Restricted Funds and Unrestricted Program Reserve:

The net assets invested in the unrestricted operating reserve include amounts to fund operational commitments entered into by the Foundation and to help ensure the financial security of the Foundation. The minimum operating reserve balance is \$45,000 while the maximum operating reserve balance is \$100,000. The Board approved use of the Operating reserve to cover the deficit position in 2020.

The net assets invested in the internally restricted program reserve include any surplus in the unrestricted operating reserve beyond the balance of \$100,000. The entire balance of this internally restricted program reserve account is intended for disbursement to the Lake Simcoe Region Conservation Authority following the fiscal year end and will be used to fund Foundation Board approved priority environmental programs and projects that support our Vision, Mission and Objectives.

The net assets invested in the internally restricted Connect Campaign reserve include any surplus resulting from the portion of donated funds covering the administrative expenses for the Connect Campaign. The entire balance of this internally restricted program reserve account is intended to be used to cover the ongoing administrative expenses related to the Connect Campaign.

4. Expense allocation

Wages and benefits are allocated between operations, fundraising, and Board, based on the time spent by staff in each of these categories. The allocation is as follows:

	2020	2019
Operating	\$ 77,698	\$ 76,854
Fundraising	243,496	254,942
Board	7,479	7,199
Total	\$ 328,673	\$ 338,995

Lake Simcoe Conservation Foundation Notes to the Financial Statements

December 31, 2020

5. Related party transactions

The Lake Simcoe Region Conservation Authority exercises economic interest over the Foundation as the Foundation was established to raise funds and obtain resources for the exclusive use of the Authority. During the year, the Foundation contributed \$132,930 (2019 - \$568,127) towards projects in the Authority. Additionally, the Authority received from the Foundation \$305,770 (2019 - \$329,123) for expense reimbursement of Foundation related expenses at cost recovery. These transactions are measured at cost.

6. Financial instruments risks

Credit risk

The Foundation is exposed to credit risk arising from its accounts receivable. The majority of the Foundation's receivables are from developers and government sources. The risk has not changed from the previous year. As well, the Foundation's bank accounts are held at a Canadian chartered bank.

Liquidity risk

Liquidity risk is the risk that the Foundation will encounter difficulty in meeting financial obligations as they fall due. The Foundation mitigates this risk by ensuring that it always has sufficient cash to allow it to meet its liabilities when they become due. Liquidity risk arises from accounts payable and accrued liabilities. The risk has not changed from the previous year.

7. Comparative information

Certain comparative amounts have been re-classified to conform to the financial statement presentation adopted in the current year.

Lake Simcoe Conservation Foundation Notes to the Financial Statements

December 31, 2020

8. Uncertainty Due to COVID-19

In March 2020, the WHO classified the COVID-19 outbreak as a pandemic, based on the rapid increase in exposure globally. The full impact of the COVID-19 outbreak continues to evolve as of the date of this report. As such, it is uncertain as to the full magnitude that the pandemic will have on the Organization's financial condition, liquidity, and future results of operations.

Management is actively monitoring the global situation on its financial condition, liquidity, operations, suppliers, industry, and workforce. Given the daily evolution of the COVID-19 outbreak and the global responses to curb its spread, the Organization is not able to estimate the effects of the COVID-19 outbreak on its results of operations, financial condition, or liquidity at this time.